

Customisation Guide

Online Quote

Present quality online quotes to your clients with digital acceptance



The targeted outcome of the Online Quote is to make your client's life easier when it comes to accept and sign a quote.

No paper anymore, mobile friendly and streamlined process to checkout several options and accept.

Your clients can now see all in once major information they need make their decision.

Now, It's easy and fast for everyone!

Through several customer trials and thanks to our Web UX/UI Designer, we developed a digital quote standard that will keep being improved. For you to get this new feature in a day, and provide best experience, only some customisation is possible.





What can be changed

- Primary and Secondary colours
- Sections order
- Remove section(s)
- Edit text paragraphs inside sections
- Add a simple section. Examples: Insurance or Customs Guidance
- Have a conditional section based on a job type
- Change Images



What cannot be changed

- Hero Banner, Intro, Pricing and Acceptance sections cannot be removed
- Hero Banner design (shapes)
- Footer design
- Grey colours & Icons
- Positions of the elements inside a section
- The Accept and Decline landing pages



Hero Banner Section



Introduction Section

Dear Mr Jacques Rockell,

Quotation Number: 100621

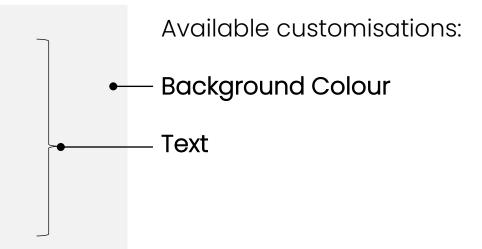
Thank you for contacting us for your upcoming move. Below you will find our pricing, tailored to meet your specific moving requirements.

Please note this quotation is valid for 30 days from the quotation date 22 June 2023.

To confirm a booking with us, simply select the pricing option that you prefer and accept after filling in all information we need. And of course, should you have any questions about this quote, please do not hesitate to contact us.

We look forward to being at your service.

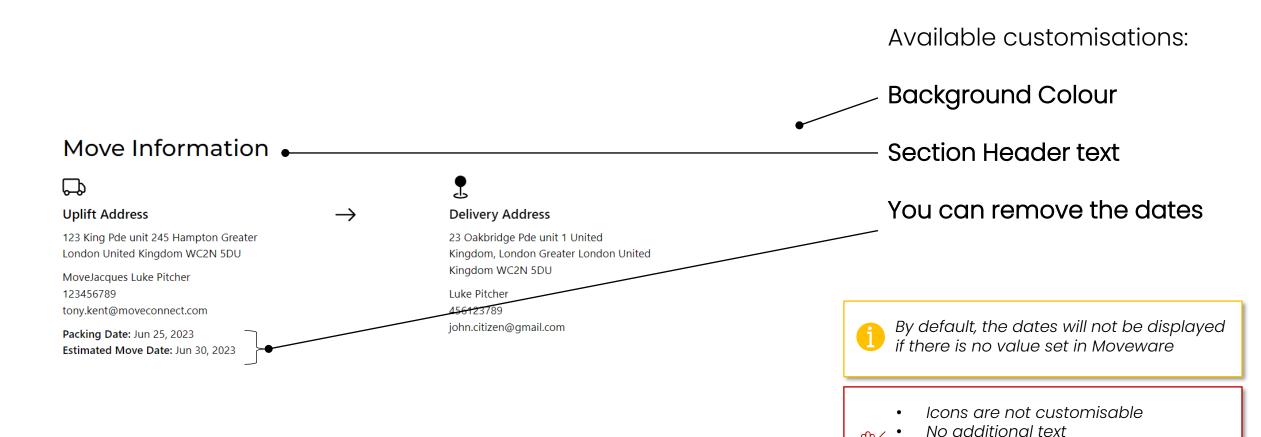
Lachlan Barr



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Note that the sales contact details will be present in the Acceptance section

Move Information Section



Contact and addresses details cannot be changed. It is generated from the information in Moveware

Image Divider 1 Section



Available customisations:

Image
JPEG or PNG

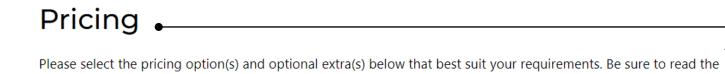
Width: 1920px

Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image

Pricing Section



additional details which clarify what is included and excluded.

AUD \$2197.80 Option 7 **Export AIR** \$2197.80 Qty: 1 | Rate: 2197.80 | GST: \$199.80 Export of 609lbs of household goods and effects via airfreight to United States. Items will be loaded from 123 King Pde, Glen Iris Victoria Victoria and loaded into liftvans for flight/s. **Optional Services** \$7.20 **House Clean** Qty: 3 | Rate: 2.40 | GST: \$0.65 Valet Unpack/Maid Service \$14.00 Qty: 4 | Rate: 3.50 | GST: \$1.27 Total: \$2197.80 Tax Included: \$199.80 **Select Option Details**

Available customisations: Section Header text Text

Opt for Pricing Option
displayed without Tax (see next slide)

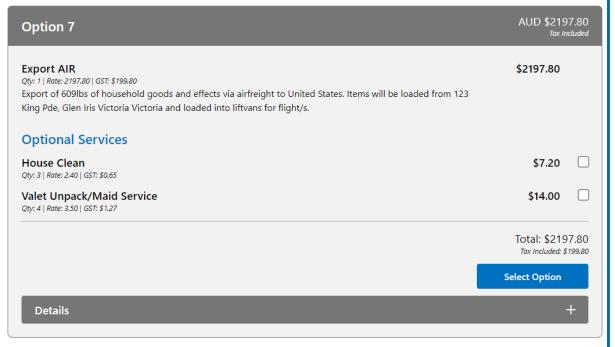
- The colour is the primary colour provided for Hero Banner.
- If there is no tax, "Not Applicable" will be displayed.
- The tax code displayed on each line option (if in Moveware).
- The total tax will not display tax codes as there can be different ones.
- The Optional Services section is dynamic and will display only if you marked optional costs as "E" or "I" in Moveware Costing Tab.



Pricing Option part is not customisable. It is dynamic based on the Costing Option set in Moveware.

Pricing With or Without Tax displayed

With Tax (& Qty & Rate) Displayed



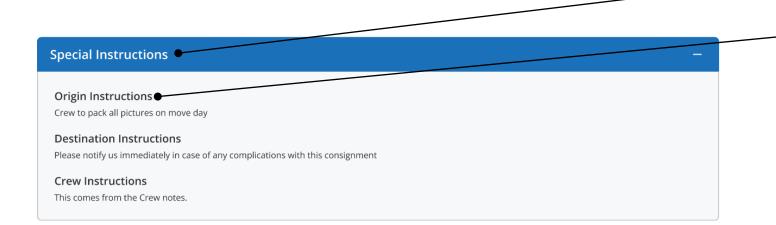
Tax Included on top
Tax code per line item (from the code in Moveware)
Quantity and Rate per line item
Total tax included at the bottom

Without Tax Displayed



No Tax mentioned. Note that if you want to notify that all price are inclusive of tax, you will need to mention it in the Pricing introduction text (previous slide)

Special Instructions Section



Available customisations: **Header**

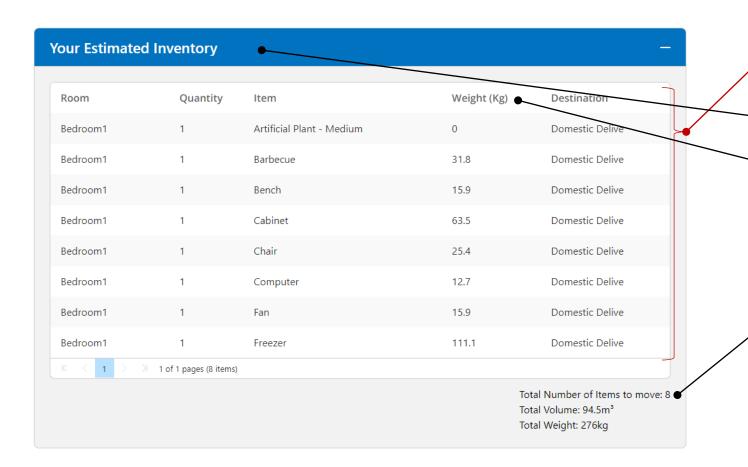
Select which special instructions (comments from Moveware) to display

- The colour is the primary colour provided on the first slide.
- **1**
- The content of the special instructions will be from the Job Details Comments (Origin, Delivery and Crew).
- This section is not visible if there is no comments in any of the 3 comments.



Collapsible style is not customisable.

Inventory Section





The table is not customisable (other than the below)

Available customisations: **Header**

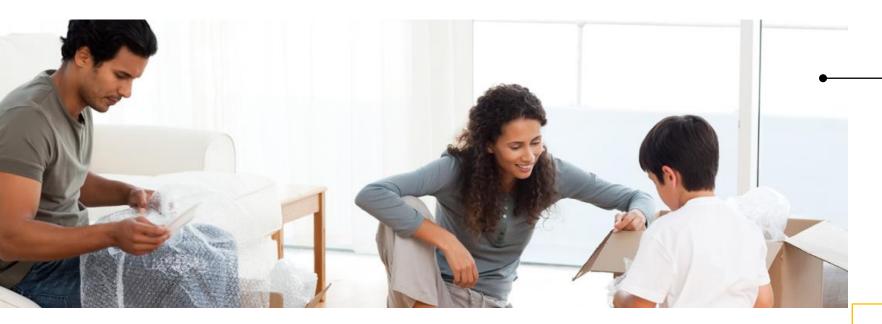
Select in which unit you want to display Weight

You can remove or select which totals to show



- The colour is the primary colour provided on the first slide
- This section is not visible if there is no estimated inventory

Image Divider 2 Section



Available customisations:

Image JPEG or PNG

Width: 1920px

Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image

Acceptance Section Part 1 - Intro



To confirm the service, please fill in the fields below, sign and accept. If the pricing options are not matching your requirements, please decline the quote and provide the information as for the reasons why and we will make sure to update our quote if requested.

Any additional questions or queries, feel free to check our FAQs or get in touch with your sales manager.

Ramiro Jacquet

ramiro.jacquet@movers.com

04896523147

Available customisations:

Section Header text

Acceptance Intro paragraph

Remove Salesperson details

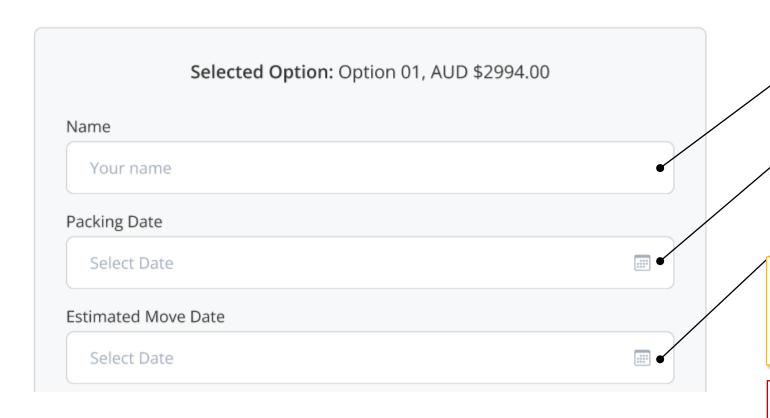


- The text hyperlink colour is the primary colour provided on the first slide
- The Salesperson information come from Moveware



- Icons are not customisable Background colour is not customisable

Acceptance Section Part 2 – Client Entry



Available customisations:

You can remove the name field

You can remove completely Packing Date

You can remove completely Packing Date

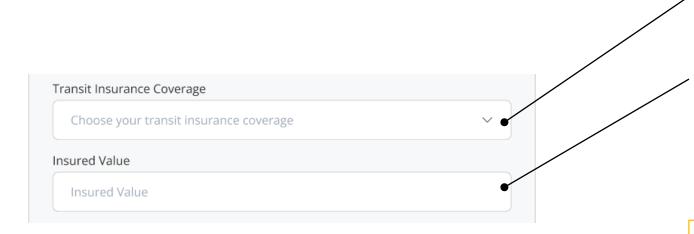


The Packing Date and Estimated Move Date will be visible but deactivated (the client cannot change the date) if there is a value in Moveware.



- The grey box, the background colour and the Option Selected summary are not customisable
- No additional entry field can be added

Acceptance Section Part 2 – Client Entry



Available customisations:

You can remove completely the insurance coverage dropdown

You can remove completely the insured value field

You can display those fields upon a condition: on a specific job type

The 'transit insurance coverage' field will be filled in based on your Moveware settings.



The insured value will also be filled with the value in Moveware (if any).

If a value is already selected or displayed, those entry fields will be deactivated (visible but the selection or value cannot be changed).



No additional entry can be added

Acceptance Section Part 2 – Client Entry



Available customisations:

You can remove completely the two fields

You can display those fields upon a condition: on a specific job type

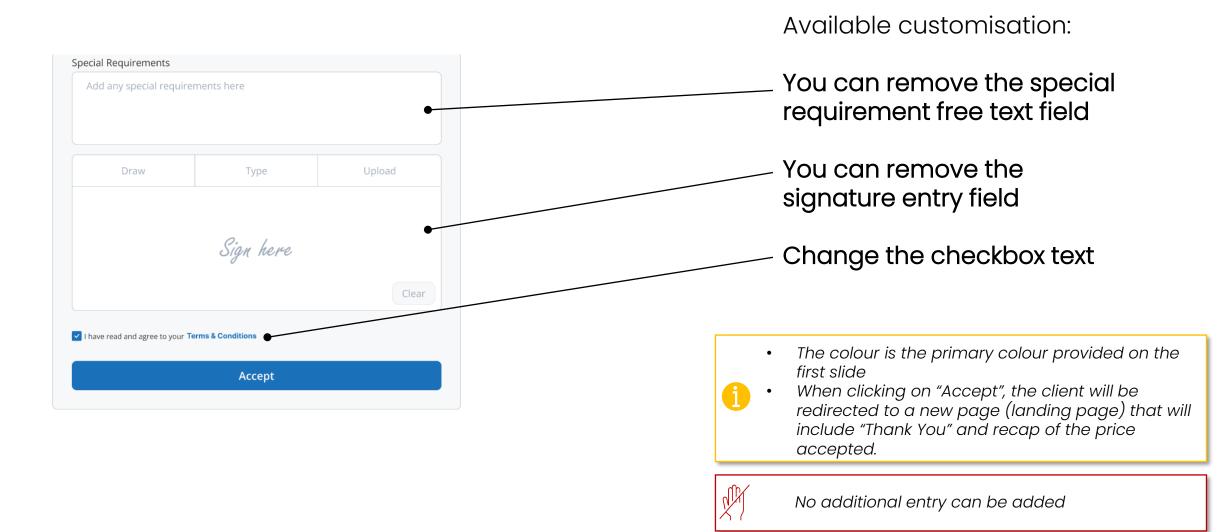


- The colour is the primary colour provided on the first slide
- The Purchase Order and upload document fields might be useful only for commercial job types.

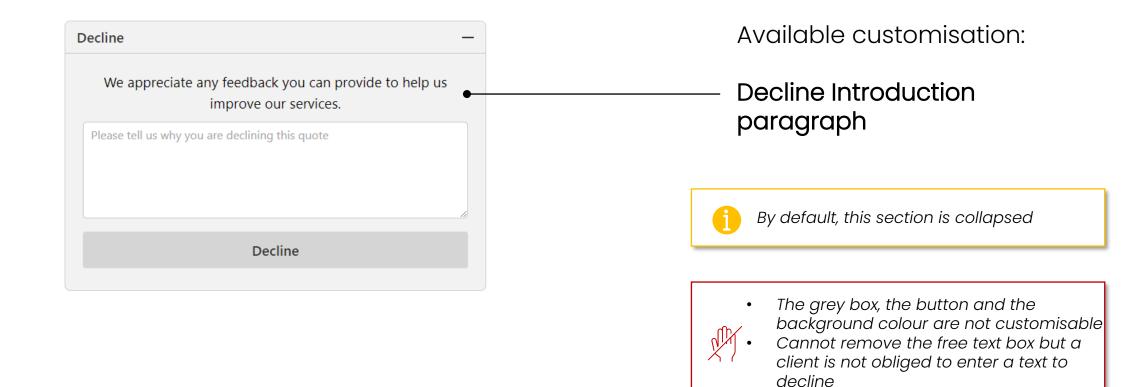


No additional entry can be added

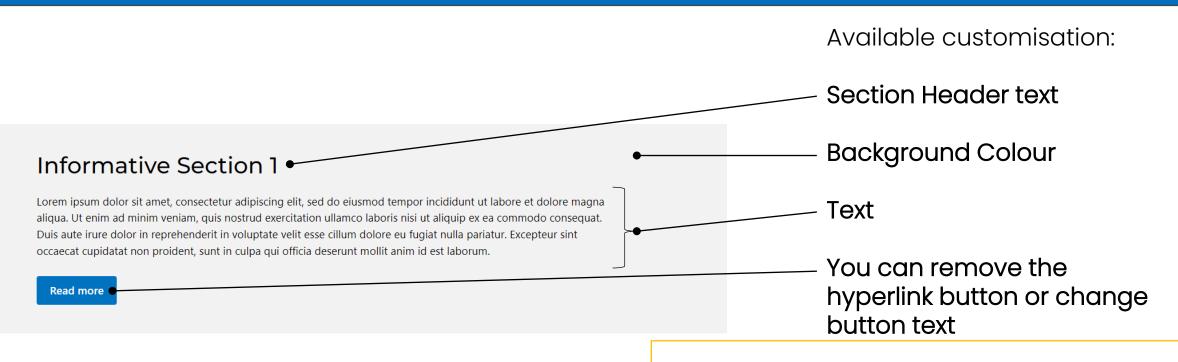
Acceptance Section Part 3 - Client Signature



Decline Section



Informative Sections



The button colour is the primary colour provided on the first slide

This informative section might be useful to provide more information on a specific topic.



We recommend to keep this section after the Acceptance for the customer to reach faster the acceptance.
We recommend to keep this section with only the most important information and use the "Read More" button to link to your website with additional information.

Storage Section

Storage •

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Storage Information Store Handling In GBP £200.00 One time charge Store Handling Out One time charge GBP £300.00 Store Rental GBP £600.00 Per Week Storage Fumigation/Maintenance Fee GBP £400.00 Per month Delivery from Store to Residence One time charge GBP £500.00 Late Fees or Default Charges Refer to Terms & Conditions

Available customisation:

Section Header text

Background Colour

Intro Text

You edit text (other than value)

- The colour is the primary colour provided on the first slide.
- The entire section will be hidden if there is no storage value in Moveware.



- Only lines with a value in Moveware will be displayed.
- The currency comes from Moveware

Image Divider 3 Section



Available customisation:

ImageJPEG or PNG

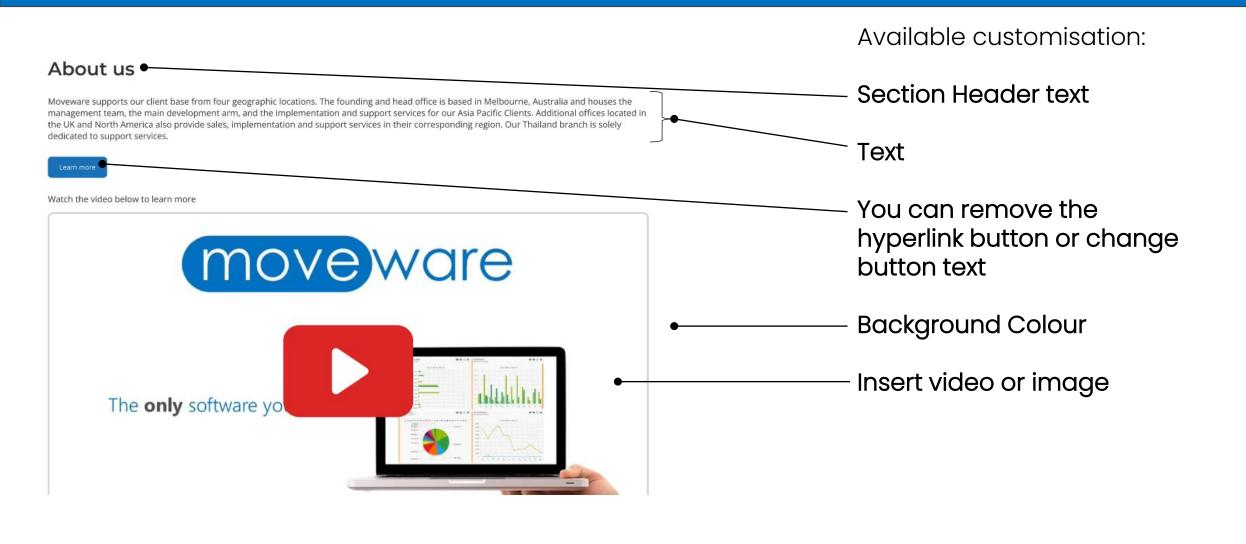
Width: 1920px

Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image

About Us Section



Company Footer Section

Company Logo
- Provided in Hero Banner



Powered by Moveware

+44 (0) 208 971 9640

support@moveconnect.com

13 Smiths Yard London United Kingdom SW184HR

ABN: GB123456789

www.moveconnect.com



- The company details come from the branch settings in Moveware.
- Only available values in Moveware will be displayed.



Shape, size and company details are not customisable.

Image Library Recommendations

How to find images you can reuse for your Online Quote

3 website we recommend for you to find royalty free images:

- https://www.pexels.com/
- https://unsplash.com/
- https://pixabay.com/

Some key words you can use to find your perfect image:

- Trucks
- Container ship
- Air freight
- Moving
- Packing
- Moving company
- Removalists
- Movers
- Home
- kitchen