



Customisation Guide

Online Quote

Present quality online quotes to your clients with digital acceptance



The targeted outcome of the Online Quote is to make your client's life easier when it comes to accept and sign a quote.

No paper anymore, mobile friendly and streamlined process to checkout several options and accept.

Your clients can now see all in once major information they need make their decision.

Now, It's easy and fast for everyone!

Through several customer trials and thanks to our Web UX/UI Designer, we developed a digital quote standard that will keep being improved.

For you to get this new feature in a day, and provide best experience, only some customisation is possible.





What can be changed

- Primary and Secondary colours
- Sections order
- Remove section(s)
- Edit text paragraphs inside sections
- Add a simple section. Examples: Insurance or Customs Guidance
- Have a conditional section based on a job type
- Change Images



What cannot be changed

- Hero Banner, Intro, Pricing and Acceptance sections cannot be removed
- Hero Banner design (shapes)
- Footer design
- Grey colours & Icons
- Positions of the elements inside a section
- The Accept and Decline landing pages

Hero Banner Section



Your Relocation Quote

Prepared for **Client name**
Reference **123456**



Available customisations:

Primary Colour

Secondary Colour

Company Logo

SVG preferably, or PNG

Preferred Min Width: 500px

Online Quote page title



*This Hero Banner section cannot be removed
Shape, size and subtexts are not customisable*

Introduction Section

Dear Mr Jacques Rockell,

Quotation Number: 100621

Thank you for contacting us for your upcoming move. Below you will find our pricing, tailored to meet your specific moving requirements.

Please note this quotation is valid for 30 days from the quotation date 22 June 2023.

To confirm a booking with us, simply select the pricing option that you prefer and accept after filling in all information we need. And of course, should you have any questions about this quote, please do not hesitate to contact us.

We look forward to being at your service.

Lachlan Barr

Available customisations:

● Background Colour

● Text



Note that the sales contact details will be present in the Acceptance section

Move Information Section

Available customisations:

Background Colour

Section Header text

You can remove the dates

Move Information



Uplift Address

123 King Pde unit 245 Hampton Greater
London United Kingdom WC2N 5DU

MoveJacques Luke Pitcher
123456789
tony.kent@moveconnect.com

Packing Date: Jun 25, 2023
Estimated Move Date: Jun 30, 2023



Delivery Address

23 Oakbridge Pde unit 1 United
Kingdom, London Greater London United
Kingdom WC2N 5DU

Luke Pitcher
456123789
john.citizen@gmail.com



By default, the dates will not be displayed if there is no value set in Moveware



- Icons are not customisable*
- No additional text*
- Contact and addresses details cannot be changed. It is generated from the information in Moveware*

Image Divider 1 Section



Available customisations:

Image

JPEG or PNG

Width: 1920px

Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image

Pricing Section

Pricing

Please select the pricing option(s) and optional extra(s) below that best suit your requirements. Be sure to read the additional details which clarify what is included and excluded.

Available customisations:
Section Header text
Text

Option 7 AUD \$2197.80
Tax Included

Export AIR \$2197.80
Qty: 1 | Rate: 2197.80 | GST: \$199.80
Export of 609lbs of household goods and effects via airfreight to United States. Items will be loaded from 123 King Pde, Glen Iris Victoria Victoria and loaded into liftvans for flight/s.

Optional Services

House Clean \$7.20
Qty: 3 | Rate: 2.40 | GST: \$0.65

Valet Unpack/Maid Service \$14.00
Qty: 4 | Rate: 3.50 | GST: \$1.27


Total: \$2197.80
Tax Included: \$199.80

[Select Option](#)

Details +

Opt for Pricing Option displayed without Tax (see next slide)

- The colour is the primary colour provided for Hero Banner.
- If there is no tax, "Not Applicable" will be displayed.
- The tax code displayed on each line option (if in Moveware).
- The total tax will not display tax codes as there can be different ones.
- The Optional Services section is dynamic and will display only if you marked optional costs as "E" or "I" in Moveware Costing Tab.

 Pricing Option part is not customisable. It is dynamic based on the Costing Option set in Moveware.

Pricing With or Without Tax displayed

With Tax (& Qty & Rate) Displayed

Option 7	AUD \$2197.80 <small>Tax Included</small>
Export AIR <small>Qty: 1 Rate: 2197.80 GST: \$199.80</small> Export of 609lbs of household goods and effects via airfreight to United States. Items will be loaded from 123 King Pde, Glen Iris Victoria Victoria and loaded into liftvans for flight/s.	\$2197.80
Optional Services	
House Clean <small>Qty: 3 Rate: 2.40 GST: \$0.65</small>	\$7.20 <input type="checkbox"/>
Valet Unpack/Maid Service <small>Qty: 4 Rate: 3.50 GST: \$1.27</small>	\$14.00 <input type="checkbox"/>
Total: \$2197.80 <small>Tax Included: \$199.80</small>	
Select Option	
Details +	

*Tax Included on top
Tax code per line item (from the code in Moveware)
Quantity and Rate per line item
Total tax included at the bottom*

Without Tax Displayed

Option 7	AUD \$2197.80
Export AIR Export of 609lbs of household goods and effects via airfreight to United States. Items will be loaded from 123 King Pde, Glen Iris Victoria Victoria and loaded into liftvans for flight/s.	\$2197.80
Optional Services	
House Clean	\$7.20 <input type="checkbox"/>
Valet Unpack/Maid Service	\$14.00 <input type="checkbox"/>
Total: \$2197.80	
Select Option	
Details +	

No Tax mentioned. Note that if you want to notify that all price are inclusive of tax, you will need to mention it in the Pricing introduction text (previous slide)

Special Instructions Section

Special Instructions

Origin Instructions
Crew to pack all pictures on move day

Destination Instructions
Please notify us immediately in case of any complications with this consignment

Crew Instructions
This comes from the Crew notes.

Available customisations:
Header

Select which special instructions
(comments from Moveware) to
display

- *The colour is the primary colour provided on the first slide.*
- *The content of the special instructions will be from the Job Details Comments (Origin, Delivery and Crew).*
- *This section is not visible if there is no comments in any of the 3 comments.*



Collapsible style is not customisable.

Inventory Section

Your Estimated Inventory

Room	Quantity	Item	Weight (Kg)	Destination
Bedroom1	1	Artificial Plant - Medium	0	Domestic Delive
Bedroom1	1	Barbecue	31.8	Domestic Delive
Bedroom1	1	Bench	15.9	Domestic Delive
Bedroom1	1	Cabinet	63.5	Domestic Delive
Bedroom1	1	Chair	25.4	Domestic Delive
Bedroom1	1	Computer	12.7	Domestic Delive
Bedroom1	1	Fan	15.9	Domestic Delive
Bedroom1	1	Freezer	111.1	Domestic Delive

1 of 1 pages (8 items)

Total Number of Items to move: 8
Total Volume: 94.5m³
Total Weight: 276kg



The table is not customisable (other than the below)

Available customisations:
Header

Select in which unit you want to display Weight

You can remove or select which totals to show



- The colour is the primary colour provided on the first slide
- This section is not visible if there is no estimated inventory

Image Divider 2 Section



Available customisations:

- Image
JPEG or PNG
Width: 1920px
Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image


Acceptance Section Part 1 – Intro

Available customisations:

Next Step

To confirm the service, please fill in the fields below, sign and accept. If the pricing options are not matching your requirements, please decline the quote and provide the information as for the reasons why and we will make sure to update our quote if requested.

Any additional questions or queries, feel free to check our [FAQs](#) or get in touch with your sales manager.

 Ramiro Jacquet

 ramiro.jacquet@movers.com

 04896523147

Section Header text

Acceptance Intro paragraph

Remove Salesperson details



- The text hyperlink colour is the primary colour provided on the first slide
- The Salesperson information come from Moveware



- Icons are not customisable
- Background colour is not customisable

Acceptance Section Part 2 – Client Entry

Available customisations:

You can remove the name field

You can remove completely Packing Date


You can remove completely Packing Date


Selected Option: Option 01, AUD \$2994.00

Name
Your name

Packing Date
Select Date

Estimated Move Date
Select Date

 The Packing Date and Estimated Move Date will be visible but deactivated (the client cannot change the date) if there is a value in Moveware.



- The grey box, the background colour and the Option Selected summary are not customisable
- No additional entry field can be added

Acceptance Section Part 2 – Client Entry

Available customisations:

You can remove completely the insurance coverage dropdown

You can remove completely the insured value field

You can display those fields upon a condition: on a specific job type

Transit Insurance Coverage

Choose your transit insurance coverage

Insured Value

Insured Value



*The 'transit insurance coverage' field will be filled in based on your Moveware settings.
The insured value will also be filled with the value in Moveware (if any).
If a value is already selected or displayed, those entry fields will be deactivated (visible but the selection or value cannot be changed).*



No additional entry can be added

Acceptance Section Part 2 – Client Entry

Available customisations:

You can remove completely the two fields

You can display those fields upon a condition: on a specific job type



The image shows a screenshot of a form with two sections. The top section is titled 'Purchase Order Number' and contains a text input field with the placeholder text 'Enter the purchase order number'. The bottom section is titled 'File Upload' and contains a file upload button labeled 'Browse...'. Two black lines with circular endpoints point from the text on the right to the right side of each input field.



- *The colour is the primary colour provided on the first slide*
- *The Purchase Order and upload document fields might be useful only for commercial job types.*



No additional entry can be added

Acceptance Section Part 3 – Client Signature

Available customisation:

The screenshot shows a form titled 'Special Requirements'. At the top is a text input field with the placeholder 'Add any special requirements here'. Below this is a signature area with three tabs: 'Draw', 'Type', and 'Upload'. The 'Type' tab is active, showing a signature 'Sign here' and a 'Clear' button. At the bottom of the form is a checkbox labeled 'I have read and agree to your Terms & Conditions' and a large blue 'Accept' button. Three black lines with dots at the end point to the text field, the signature area, and the checkbox respectively.

You can remove the special requirement free text field

You can remove the signature entry field

Change the checkbox text

- *The colour is the primary colour provided on the first slide*
- *When clicking on "Accept", the client will be redirected to a new page (landing page) that will include "Thank You" and recap of the price accepted.*



No additional entry can be added

Decline Section

Decline

We appreciate any feedback you can provide to help us improve our services.

Please tell us why you are declining this quote

Decline

Available customisation:

Decline Introduction paragraph



By default, this section is collapsed



- The grey box, the button and the background colour are not customisable*
- Cannot remove the free text box but a client is not obliged to enter a text to decline*

Informative Sections

Available customisation:

Section Header text

Background Colour

Text

You can remove the hyperlink button or change button text

Informative Section 1

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Read more

The button colour is the primary colour provided on the first slide

This informative section might be useful to provide more information on a specific topic.



We recommend to keep this section after the Acceptance for the customer to reach faster the acceptance.

We recommend to keep this section with only the most important information and use the "Read More" button to link to your website with additional information.

Storage Section

Available customisation:

Storage

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Section Header text

Background Colour

Intro Text

You edit text (other than value)

Storage Information		
Store Handling In	GBP £200.00	One time charge
Store Handling Out	GBP £300.00	One time charge
Store Rental	GBP £600.00	Per Week
Storage Fumigation/Maintenance Fee	GBP £400.00	Per month
Delivery from Store to Residence	GBP £500.00	One time charge
Late Fees or Default Charges Refer to Terms & Conditions		

- The colour is the primary colour provided on the first slide.
- The entire section will be hidden if there is no storage value in Moveware.
- Only lines with a value in Moveware will be displayed.
- The currency comes from Moveware

Image Divider 3 Section

Available customisation:



- **Image**
JPEG or PNG
Width: 1920px
Height preferably: 500px



Refer to the last page to find our recommendations to find a free royalty image

About Us Section

About us

Moveware supports our client base from four geographic locations. The founding and head office is based in Melbourne, Australia and houses the management team, the main development arm, and the implementation and support services for our Asia Pacific Clients. Additional offices located in the UK and North America also provide sales, implementation and support services in their corresponding region. Our Thailand branch is solely dedicated to support services.

[Learn more](#)

Watch the video below to learn more



Available customisation:

Section Header text

Text

You can remove the hyperlink button or change button text

Background Colour

Insert video or image

Company Footer Section

Company Logo
Provided in Hero Banner



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- *The company details come from the branch settings in Moveware.*
- *Only available values in Moveware will be displayed.*



Shape, size and company details are not customisable.

Image Library Recommendations

How to find images you can reuse for your Online Quote

3 website we recommend for you to find royalty free images:

- <https://www.pexels.com/>
- <https://unsplash.com/>
- <https://pixabay.com/>

Some key words you can use to find your perfect image:

- Trucks
- Container ship
- Air freight
- Moving
- Packing
- Moving company
- Removalists
- Movers
- Home
- kitchen